







# **ABOUT OTEL BUKLETIM**

Who we are?











- Establised 5 years ago with textile business.
- $\bullet \quad \textit{Acquired the distributorship of the American brand, Gilchrist \& Soames 2 years ago.}$
- Continuing business by expanding the product line.





# **OUR VALUES**

Devren Cosmetics

# We will listen to our customers and provide them with quality products and services. Customer Focused We will see opportunities and commit to improvement. Integrity Our manner will exemplify Respect,

honesty, accountability, and reliability.



diverse challenges to deliver

sustainable solutions.



# **REFERENCES**

Devren Cosmetics











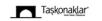


























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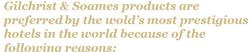
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# **ABOUT GILCHRIST & SOAMES**

Gilchrist & Soames Türkiye Distribütörü



- Established in 1975 in London, UK. Entered into the luxury hospitality market with innovative and captivating home fragrance, candles and potpourri.
- ✓ 1985 Launched first toiletries collection for the country house hotel market in the United Kingdom.
- 1989 Began distribution of our upscale hotel toiletries to properties in North America.
- ✓ 1998 Acquired by E&A Industries, a privately held company based in Indianapolis, Indiana (USA).
- ✓ 2007 Acquired by Swander Pace Capital (October), a leading private equity firm specializing in investments in growth-oriented, lower middle-market consumer products companies
- ✓ Gilchrists a renowned and pretigious brand all over the world.



- ✓ The products are environment friendly
- The products do not contain any ingredients that would be harmful to humans
- ✓ The materials used in packaging are recyclable
- Focused in high quality while protecting the environment
- ✓ Committed to its sustanability policy
- ✓ Customer focused.







# **London** Collection



#### **PROPERTY TYPE**

Sophisticated and stylish hotels in a mixture of urban and coastal resorts.

#### **FEATURES AND BENEFITS**

- ✓ Neck of bottle very popular
- ✓ Fragrance popular
- ✓ Smart & contemporary
- ✓ Versatility of SKU's
- ✓ Nice gifting/retail option

#### **PACKAGING**

The London packaging design is elegant and timeless. It doesn't shout, but quietly radiates quality and luxury.

#### **EXTRACTS**

- ✓ Red Tea (antioxidant, refreshing)
- ✓ Soy (antioxidant, anti-inflammatory)
- ✓ Ginkgo Biloba (antioxidant, improves microcirculation)
- ✓ Grape Seed (antioxidant, hair growth)
- ✓ Milk Thistle (antioxidant, sunburn protection)







# English Spa Collection



#### **PROPERTY TYPE**

Can be used in any property from country inns to urban hotels

#### **FEATURES AND BENEFITS**

- Versatile collection, many SKU's and sizes
- ✓ Traditional/ Gold crest
- ✓ Recognised in hotels
- ✓ Fragrance neutral & popular
- ✓ Tubes increasingly popular

#### **PACKAGING**

The packaging for English Spa is iconic for Gilchrist & Soames. From the flask bottle to the gold hot stamp, this is how most people who know us, think of us.

#### **EXTRACTS**

- ✓ Aloe (moisturising, emollient, healing, enhances cellular regeneration)
- ✓ Lemongrass (antioxidant, cleansing, sheen)
- ✓ Sea Kelp (emollient, soothing, anti-inflammatory)
- ✓ Oatmeal (in soap, exfoliating, anti-inflammatory, antiitch)







# Spa Theraphy Collection



#### **PROPERTY TYPE**

Spa Therapy is loved everywhere and is in a mixture of resort, coastal and urban properties.

#### **FEATURES AND BENEFITS**

- ✓ Versatile collection, many SKU's and sizes
- ✓ Recognised in hotels
- ✓ Fragrance neutral & popular

#### **PACKAGING**

Another iconic packaging design, the bottles and formula colours complete the marine branding as they resemble beautiful sea glass.

#### **EXTRACTS**

- ✓ Red Seaweed (emollient, moisturising, fatty acids, amino acids)
- ✓ Sea Fennel (skin soothing, polyphenols, Vitamins C, E)
- ✓ Sea Lettuce (healing, tissue growth, Vitamins B1, B2, B3, B12)
- ✓ Aloe Vera (moisturising, emollient, healing)
- ✓ Japanese Sea Kelp (softens skin, Vitamins B, C, E, Amino Acids)
- ✓ Sea Salts (in soap, exfoliator)







# Gilchrist & Soames Customers



Devren Cosmetics Amenity Sets









#### **FEATURES**

- ✓ Bottles have 50 ml and 35 ml alternatives.
- $\checkmark$  Cartons can be 240gr or 270gr based on your request.
- $\checkmark$  Different alternatives can be designed to your like (alternative colors, prints on cartons, etc.).
- $\checkmark$  Fragrance neutral and popular.





Devren Cosmetics Amenity Sets







#### **FEATURES**

- ✓ Bottles: Jasmine and Unique Moments are 50 ml. Sosyal Series is 45 ml.
- ✓ Cartons can be 240gr or 270gr based on your request.
- ✓ Different alternatives can be designed to your like (alternative colors, prints on cartons, stickers or prints on bottles etc.).
- ✓ Fragrance neutral and popular.





Devren Cosmetics Amenity Sets







#### **FEATURES**

- ✓ Bottles: 35 ml.
- ✓ Cartons can be 240gr or 270gr based on your request.
- ✓ Different alternatives can be designed to your like (alternative colors, prints on cartons, stickers or prints on bottles etc.).
- $\checkmark \quad \textit{Fragrance neutral and popular}.$





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Devren Cosmetics Amenity Sets







#### **FEATURES**

- ✓ Bottles: 35 ml.
- ✓ Cartons can be 240gr or 270gr based on your request.
- ✓ Different alternatives can be designed to your like (alternative colors, prints on cartons, stickers or prints on bottles etc.).
- $\checkmark \quad \textit{Fragrance neutral and popular}.$





# **SLIPPERS**

Contact us for all models



Eva - Non-slippery - Spa Slippers - Kadife - Micropolyester - Microvelvet All thickness alternatives - Different material options - Colorful slippers for kids ...









# TEA'S

Practical enjoying tea

Mesh inherits both its name and its secret from its «brewing holes». Mesh name comes from the filtering package of the product. Tea and coffee grains inside the package are brewed by the hot water running through. Thebrewed tea or coffee the passes through these brewing holes into the hot water itself.

#### 9 different tastes

Earl grey, Black tea, Green tea, Gold coffee, Classic coffee, Thyme tea, Roibos vanilla tea, Rosehip Tea, Wildberry Tea







# **TEXTILES**

Sleep Sets







The quality of our products is dispensable for us as it is for you. As per your request, we can also work with you on different alternatives such as; fiber ball, wool, bamboo, and visco. We can also create a pillow menu for your guests based on their needs.

#### Bed Clothes

We offer you various bed cloth alternatives with different grammage, fibre count, and dimensions.

#### Duvets and Pillows

We share with you our wide product range in goosefeather duvets and pillows.





# **TEXTILES**

Towels & Bathrobes







# **TEXTILES**

Towels & Bathrobes



With our wide product range we offer you towels and bathrobes with various dimensions and quality. We can customize our products based on your needs.















All types of bags with different material alternatives

# **KETTLES & WELCOME TRAYS**

Devren Cosmetics

#### Welcome Trays

They come with wooden and plexiglass alternatives. The holes for coffee, tea, and glasses can be designed to your like.

#### Kettle

Our 1,2 LT kettles have stainless steel bodies with hidden resistances and automatic shut-off.









# MINIBARS AND SAFEBOXES

Devren Cosmetics





Gross Capacity: 45 LT

Door Type: Solid or Glass Door Options

Dimensions: 54\*44\*44 cm

Cooling System: Ammonia Absorption





Gross Capacity: 55 LT

Door Type: Solid or Glass Door Option

Dimensions: 54\*44\*41 cm

Cooling System: Ammonia Absorption





# MINIBARS AND SAFEBOXES

Devren Cosmetics



Dimensions: 23\*36\*25 cm
6-digit master code
4-5-6 digit code is optional
Auto-locks after 5 wrong entries
Keeps the last 100 entries in memory



Dimensions: 23\*40\*42 cm
6-digit master code
4-5-6 digit code is optional
Auto-locks after 5 wrong entries
Laptop size
Keeps the last 100 entries in memo





# **LED TVs**

#### Devren Cosmetics



#### **22" LED TV**

Resolution: 1920\*1080 Dimensions: 35\*52\*3,5 cm D. with TV stand: 35\*52\*13 cm

 $Satellite\ systems\ available$ 



#### **32" LED TV**

Resolution: 1920\*1080 Dimensions: 49\*75\*8 cm D. with TV stand: 49\*75\*18 cm

Satellite systems available



#### **40" LED TV**

Resolution: 1920\*1080 Dimensions: 61\*93\*8 cm D. with TV stand: 61\*93\*22 cm

Satellite systems available









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